



REPORT FOR THE PERIOD BEGINNING \_\_

## UNITED STATES ITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

OMB Number: 3235-0123

Expires: September 30, 1998 Estimated average burden hours per response . . . 12.00

SEC FILE NUMBER

53108

\_ AND ENDING 12/31/01

## ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

01/01/01

	A. REGISTRANT IDENTIFICAT	IION
NAME OF BROKER-DEALER:		
MARTINEZ-AYME FINANC	TAI CDOUD INC	OFFICIAL USE ONL
		FIRM ID. NO.
ADDRESS OF PRINCIPAL PLA	ACE OF BUSINESS: (Do not use P.O. Box l	No.)
10300 S.W. 72ND STRE	EET, SUITE 380	, with
	(No. and Street)	
MIANI	FLORIDA	33173
(City)	(State)	(Zip Code)
NAME AND TELEPHONE NIL	MBER OF PERSON TO CONTACT IN REC	GAPD TO THIS PEPOPT
	E Company of the Comp	, ***
JULIAN L. ALFONS	50	(305) 271-3232
		(Area Code — Telephone No.)
	B. ACCOUNTANT IDENTIFICA	TION
INDEPENDENT PUBLIC ACC	OUNTANT whose opinion is contained in thi	s Report*
PERLESS, ROTH, JONAS	S, MITTELBERG & HARTNEY, CPA	's, P.A.
	(Name — if individual, state last, first, middle nan	
(Address)	(City)	PROCESSE Zip Co
CHECK ONE.		PROCESSEL
CHECK ONE:   © Certified Public Acco	wintant	FEB 2 5 2002
☐ Public Accountant	. • • • • • • • • • • • • • • • • • • •	
☐ Accountant not resid	ent in United States or any of its possessions.	THOMSON

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

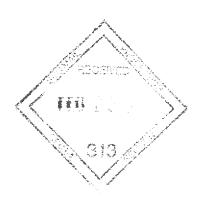
#### OATH OR AFFIRMATION

I,	REYNALDO	MARTI	NEZ	, swear (or affirm) that, to the
best		_	belief the accompanying financi FINANCIAL GROUP, IN	ial statement and supporting schedules pertaining to the firm of IC.
	DECEMBER any partner, p stomer, except	roprietor,	principal officer or director has	d correct. I further swear (or affirm) that neither the company any proprietary interest in any account classified soley as that of
	Milin		JULIAN L. ALFONSO Notary Public - State of Florida My Commission Expres May 30, 2005 Commission # DD030108	<del></del>
J	X **	Notary Pub	ie.	

This report\*\* contains (check all applicable boxes):

- (a) Facing page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- N/A (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (1) An Oath or Affirmation.
- NIA (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



FINANCIAL STATEMENTS

DECEMBER 31, 2001

#### PERLESS, ROTH, JONAS, MITTELBERG & HARTNEY, CPA'S, P.A.

CERTIFIED PUBLIC ACCOUNTANTS

8370 W. FLAGLER STREET, SUITE 125

MIAMI, FLORIDA 33144-2078

(305) 554-1560 • FAX (305) 553-0115

ROBERT N. PERLESS, C.P.A.

ROBERT ROTH, C.P.A.

PETER F. JONAS, C.P.A.

RICKEY I. MITTELBERG, C.P.A.

JOHN C. HARTNEY, C.P.A.

February 6, 2002

#### REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

To the Board of Directors Martinez-Ayme Financial Group, Inc.

We have audited the accompanying statement of financial condition of Martinez-Ayme Financial Group, Inc. as of December 31, 2001, and the related statements of operations, stockholders' equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with United States generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above, present fairly in all material respects, the financial position of Martinez-Ayme Financial Group, Inc. as of December 31, 2001, and the results of its operations and its cash flows for the year then ended, in conformity with United States generally accepted accounting principles.

Our examination was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules 1, 2 and 3 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subject to the auditing procedures applied in the examination of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Perless, Roth, Jonas, Mittelberg & Hartney, CPA's. PA.

PERLESS, ROTH, JONAS, MITTELBERG & HARTNEY, CPA's, P.A.

## STATEMENT OF FINANCIAL CONDITION

## **DECEMBER 31, 2001**

ASSETS		
CURRENT ASSETS Cash in Bank	\$ 4,732	
Trading Securities Owned, All Marketable at Quoted Market, Original Cost - \$63,406	94,296	
Accounts Receivable, No Reserve Required	119,679	
Prepaid Expenses	2,531	
Total Current Assets		\$ 221,238
OTHER ASSETS		
Lease Security Deposit	\$ 5,780	
Property and Equipment, at Cost, Net of	16,503	
Accumulated Depreciation of \$4,750	10,003	
Total Other Assets		22,283
TOTAL ASSETS		\$ 243,521

3,140

#### LIABILITIES AND STOCKHOLDERS' EQUITY

**CURRENT LIABILITIES** 

Accounts Payable -

Due to Correspondent Broker\$ 63,406Due to Others28,553

Accrued Salaries, Commissions, and Other

Expenses

Total Current Liabilities \$ 95,099

COMMITMENTS AND CONTINGENCIES

LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

150,000

STOCKHOLDERS' EQUITY (DEFICIT)

Preferred Stock - \$1,000 Par Value;

Authorized - 200 Shares;

lssued - 29 Shares \$ 29,000

Common Stock - \$1 Par Value;

Authorized - 1,000 Shares; Issued -

558 Shares 558 Additional Paid-in Capital 189,718

Retained Earnings (Deficit) (220,854)

Total Stockholders' Equity (Deficit) (1,578)

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT) \$ 243,521

## STATEMENT OF OPERATIONS

## FOR THE YEAR ENDED DECEMBER 31, 2001

REVENUES		\$ 181,580
OPERATING EXPENSES Salaries, Commissions, and Related Costs Clearance, Quotation, and Communication Costs Occupancy and Other Rentals Taxes, Other than Income Taxes Other Operating Expenses	\$ 85,263 131,258 32,422 900 114,802	
Total Operating Expenses		364,645
(LOSS) FROM OPERATIONS		\$ (183,065)
INTEREST EXPENSE		13,834
(LOSS) BEFORE INCOME TAXES		\$ (196,899)
PROVISION FOR INCOME TAXES		<u> </u>
NET (LOSS)		\$ (196,899)

## STATEMENT OF STOCKHOLDERS' EQUITY (DEFICIT)

#### FOR THE YEAR ENDED DECEMBER 31, 2001

	Preferr	ed Stock	Commo	on Stock	Additional Paid-in	Retained Earnings
	Shares	Amount	Shares	Amount	Capital	(Deficit)
Balance - January 1, 2001	-	\$ -	500	\$ 500	\$ 80,368	\$ (23,955)
Sale of Preferred Stock	29	29,000	-	-	-	-
Issuance of Common Stock In Lieu of Accrued Interest	-	-	8	8	7,492	-
Sale of Common Stock	-	-	50	50	857	-
Additional Capital Contributions By Common Stockholders	-	-	-	-	101,001	-
Net (Loss) for the Period			-			(196,899)
Balance - December 31, 2001	29	\$29,000	558	\$ 558	\$189,718	\$ (220,854)

## STATEMENT OF CASH FLOWS

## FOR THE YEAR ENDED DECEMBER 31, 2001

OPERATING ACTIVITIES	Ф /400 000°		
Net (Loss)	\$ (196,899)	I	
Adjustments to Reconcile Net (Loss) to Net			
Cash Used in Operating Activities:	2 505		
Depreciation	3,595		
Increase in Unrealized (Gain) on Trading	(20.000)		
Securities Changes in Operating Assets and Lightities	(30,890)	ı	
Changes in Operating Assets and Liabilities:	(440.000)		
Increase in Accounts Receivable	(113,260)		
Increase in Trading Securities Owned at Cost	(63,406)		
Decrease in Prepaid Expenses and Other Assets	47,468		
Increase in Due to Correspondent Broker	63,406		
Increase in Accounts Payable and Accrued	0.000		
Expenses	9,629	-	
NET CASH USED IN OPERATING ACTIVITIES		\$	(280,357)
FINANCING ACTIVITIES			
Proceeds from Subordinated Debt	\$ 150,000		
Proceeds from Sale of Preferred Stock	29,000		
Proceeds from Sale of Common Stock	8,407		
Additional Capital Contributions from Stockholders	100,501	_	
NET CASH PROVIDED BY FINANCING ACTIVITIES			287,908
INVESTING ACTIVITIES			
Purchase of Property and Equipment	\$ (5,236)	•	
NET CASH USED IN INVESTING ACTIVITIES			(5,236)
NCREASE IN CASH		\$	2,315
CASH AT BEGINNING OF YEAR			2,417
CASH AT END OF YEAR		_\$_	4,732
SUPPLEMENTAL CASH FLOW DISCLOSURES			
		\$	2,667
Interest Paid			

Subject to Comments in Attached Letter and Notes to Financial Statements.

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2001**

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of significant accounting policies followed in the preparation of the financial statements. The policies are based on United States generally accepted accounting principles.

<u>Organization and Business</u> - The Company was incorporated under the laws of the State of Florida on December 14, 1999, for the purpose of selling investment products and securities and other services related to investment advisement, money management, or other business services.

Customers, Broker-Dealers, Trading Inventory and Investment Balances - The Company is a registered broker-dealer and maintains its accounts on a settlement date basis; however, the accompanying financial statements are prepared on a trade date basis. The Company is an introducing broker, and as such, clears all transactions through a correspondent broker which carries all customer and company accounts and maintains physical custody of customer and company securities.

All trading securities are valued at quoted market price and unrealized gains and losses are included in revenues from firm trading.

Investment securities are carried at original cost, unless there has been a permanent reduction in market value. The Company does not own any restricted or investment securities at December 31, 2001.

<u>Property</u>, <u>Equipment</u>, <u>and</u> <u>Related Depreciation</u> - Depreciation of property and equipment is provided by the straight-line method of depreciation at a rate calculated to amortize the cost of the assets over their estimated useful lives. The lives used in computing depreciation is as follows:

<u>Years</u>

Furniture and Equipment

5

The costs of maintenance and repairs of property and equipment are charged to expense as incurred. Costs of renewals and betterments are capitalized in the property accounts. When properties are replaced, retired, or otherwise disposed of, the cost of such properties and accumulated depreciation are deducted from the asset and depreciation reserve accounts. The related profit or loss, if any, is recorded in income.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **DECEMBER 31, 2001**

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

<u>Income Taxes</u> - For income tax purposes, the Company accounts for all trading securities owned on a market value basis.

<u>Use of Estimates</u> - The financial statements have been prepared in conformity with United States generally accepted accounting principles and, as such, include amounts based on informed estimates and judgments of management with consideration given to materiality. Actual results could differ from those estimates.

#### NOTE 2 - NET CAPITAL RULE

As a broker-dealer registered with the Securities and Exchange Commission, the Company must comply with the provisions of the Commission's "Net Capital" rules, which provide that "aggregate indebtedness", as defined, shall not exceed 15 times "Net Capital", as defined, and the "Net Capital", shall not be less than \$100,000. At December 31, 2001, the Company's "Net Capital" was less than its minimum requirement. On January 25, 2002, one of the Company's stockholders contributed additional capital in the form of marketable securities with a market value of \$77,000 to the Company. The Company has notified the proper authorities of this temporary deficiency and as of the date of this report has not been notified that any penalties will be assessed against the Company.

#### NOTE 3 - COMMITMENTS AND CONTINGENCIES

The Company entered into an amended lease agreement commencing April 1, 2001 for its office space in Miami, Florida. This amended lease expires on March 31, 2003. Monthly payments under this lease are \$2,740.

The Company entered into a lease for a vehicle commencing October 6, 2001 and expiring on September 6, 2005. Monthly payments under this lease are \$578.

Minimum rentals under this lease are as follows:

#### Year Ended December 31

2002	\$ 39,816
2003	15,159
2004	6,936
2005	5,202
	\$ 67,113

Certain quotation equipment is being provided by agreements which can be terminated by either party with 60 days notice.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **DECEMBER 31, 2001**

#### NOTE 4 - REVENUES

A breakdown of the Revenues earned for the year ended December 31, 2001 is as follows:

Commissions	\$ 25,962
Firm Trading	155,518
Other	 100
	\$ 181,580

#### NOTE 5 - ACCOUNTS RECEIVABLE

A breakdown of the Net Accounts Receivable as of December 31, 2001 is as follows:

Due from Correspondent Broker	\$ 116,918
Due from Others	 2,761
	\$ 119,679

The amount Due From Correspondent Broker primarily represents funds in an escrow account as part of the funds on deposit supporting the trading and underwriting activities of the Company.

#### NOTE 6 - LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

On April 2, 2001, the Company borrowed \$150,000 under an approved subordinated loan agreement. This subordinated loan bears interest at ten (10) percent per annum. The subordinated loan is due in full on April 2, 2004.

#### NOTE 7 - INCOME TAXES

The Company was previously a Subchapter-S Corporation until September 30, 2001, at which time the Subchapter-S status was terminated due to the issuance of Preferred Stock. For the period from October 1, 2001 until December 31, 2001, the Company incurred a loss of \$ 52, 712 which will be available as a tax-loss carryforward expiring in the year 2006.

#### COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1

## OF THE SECURITIES AND EXCHANGE COMMISSION

#### AS OF DECEMBER 31, 2001

NET CAPITAL	
Total Stockholders' Equity (Deficit)	\$ (1,578)
Add: Liabilities Subordinated to Claims of	
General Creditors, including Accrued Interest of \$10,958	 160,958
Total Capital and Allowable Subordinated Loans	\$ 159,380
Less: Non-Allowable Assets and Other Deductions:	
1. Net Property and Equipment \$ 16,503	
2. Accounts and Loans Receivable 2,761	
3. Prepaid Expenses 2,531	
4. Lease Security Deposit 5,780	 27,575
Net Capital Before Haircuts on Security Positions	131,805
Haircuts on Securities, Computed, where Applicable, Pursuant to 15c3-1(f), including Blockage:	
Trading and Investment Securities:	
a. Exempted Securities \$ -	
b. Debt Securities -	
c. Other Securities 38,128	 38,128
Net Capital	\$ 93,677

NOTE - There are no significant differences in the computation of adjusted net capital between the unaudited broker-dealer focus report and the audited annual report.

## COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1

## OF THE SECURITIES AND EXCHANGE COMMISSION

## AS OF DECEMBER 31, 2001

AGGREGATE INDEBTEDNESS Items Included in Statement of Financial Condition:		
Accounts Payable Accrued Salaries, Commissions, and Other Expenses	\$ 91,959 3,140	
Total Aggregate Indebtedness		\$ 95,099
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT  Minimum Net Capital Required (6 2/3 Percent of  Total Aggregate Indebtedness)		\$ 6,340
Minimum Net Capital Requirement		 100,000
Excess Net Capital (Net Capital Less Net Capital Required)		\$ (6,323)
Excess Net Capital at 1,000 Percent		\$ 84,177
Percentage of Aggregate Indebtedness to Net Capital		 102%
COMPUTATION OF ALTERNATE NET CAPITAL REQUIREMENT		

Non-Applicable

## STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED

#### TO CLAIMS OF GENERAL CREDITORS

## FOR THE YEAR ENDED DECEMBER 31, 2001

Balance, Beginning of Year	\$ -
Additions	150,000
Decreases	 -
Balance, End of Year	\$ 150,000

#### INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS

### UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION

#### AS OF DECEMBER 31, 2001

The Company claims an exemption from Rule 15c3-3 under Section (k) (2) (ii) in that all customer transactions clear through another broker-dealer on a fully disclosed basis. The clearing firm is Emmett A. Larkin Company, Inc.

# PERLESS, ROTH, JONAS, MITTELBERG & HARTNEY, CPA'S, P.A. CERTIFIED PUBLIC ACCOUNTANTS B370 W. FLAGLER STREET, SUITE 125

MIAMI, FLORIDA 33144-2078 (305) 554-1560 • FAX (305) 553-0115

ROBERT N. PERLESS. C.P.A.
ROBERT ROTH, C.P.A.
PETER F. JONAS, C.P.A.
RICKEY I. MITTELBERG, C.P.A.
JOHN C. HARTNEY, C.P.A.

## Independent Auditor's Report on Internal Accounting Control Required by SEC Rule 17a-5

Board of Directors Martinez-Ayme Financial Group, Inc.

We have examined the financial statements of Martinez-Ayme Financial Group, Inc. for the year ended December 31, 2001, and have issued our report thereon dated February 6, 2002. As part of our examination, we made a study and evaluation of the Company's system of internal accounting control (which includes the procedures for safe-guarding securities) to the extent we considered necessary to evaluate the system as required by United States generally accepted auditing standards. The purpose of our study and evaluation, which included obtaining an understanding of the accounting system, was to determine the nature, timing, and extent of the auditing procedures necessary for expressing an opinion on the financial statements.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

Martinez-Ayme Financial Group, Inc. Page Two

The management of the Company is responsible for establishing and maintaining a system of internal accounting control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of control procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's abovementioned objectives. Two (2) of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with United States generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal accounting control procedures or the practices and procedures referred to above, errors or fraud may nevertheless occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the degree of compliance with them may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weakness as defined above.

Martinez-Ayme Financial Group, Inc. Page Three

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001 to meet the Commission's objectives.

This report is:intended solely for the use of the Board of Directors, management, the Securities and Exchange Commission, the New York Stock Exchange, Inc., or other designated regulatory organizations and other regulatory agencies which rely on rule 17a-5 (g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers and is not intended to be and should not be used by anyone other than these specific parties.

## Perless, Roth, Jonas, Mittelberg & Hartney, CRA's. P.A.

PERLESS, ROTH, JONAS, MITTELBERG & HARTNEY, CPA's, P.A.

Miami, Florida

February 6, 2002